

BERRY, DUNN, MCNEIL & PARKER

**We work with businesses.
We work with people.**



We find people who fit.

EXECUTIVE FIT
A SERVICE OF BERRY, DUNN, MCNEIL, & PARKER

We'll Save You Time

Berry Dunn's extensive network of resources and our experience in executive selection saves you time when filling your executive openings. We take the legwork and guesswork out of finding the right executive for your firm.

We Handle the Details

We identify behavioral traits and technical skills appropriate to your organization, narrow down the candidate pool, handle testing procedures and reference checks and – ultimately present you with higher quality candidates that fit your organization.

BERRY, DUNN, MCNEIL & PARKER

CERTIFIED PUBLIC ACCOUNTANTS
MANAGEMENT CONSULTANTS

Portland, ME • Bangor, ME • Manchester, NH

www.bdmp.com

When it comes to hiring new executives in today's corporate world, too often the selection process focuses solely on expertise and track record without also considering how well the candidate will actually fit in at the new company. The result can be an unsuccessful placement, negatively impacting morale and productivity while costing time and money.

At Berry, Dunn, McNeil, & Parker, we work closely with clients to develop a clear understanding of their company values and culture as well as their business goals and staffing needs.

OUR INTEGRATED APPROACH

Defining Job Requirements

We analyze a client's industry and marketplace to create a job description that will attract a highly qualified selection of candidates.

Evaluating Applicants

We tap into an extensive resource network to target candidates that match client needs, assuring both technical expertise and cultural fit for optimal compatibility.

Presenting Candidates

We meet face-to-face with the most qualified candidates, and present clients with summaries and resumes of the applicants that we feel will provide added value to their companies both now and in the future.

Assuring a Good Fit

During our client's own interviewing process, we encourage that candidate finalists meet with representatives from all levels of the client company—from CEO to direct reports—to assess rapport among inter-company groups and begin building the essential foundations of effective working relationships.



“We had worked with Berry Dunn McNeil & Parker on a number of projects. They know us and understand our business and the Eastern Propane culture, so when it came time to hire a new IT Director, it just made sense to call them. They did the legwork and presented us with some qualified candidates. It was a natural fit.”



*Jeff Taylor, COO
Eastern Propane*

Find out more

To learn more about how Berry, Dunn, McNeil, & Parker can help you recruit and hire professionals that fit both your expertise and cultural requirements, call (207)541-2269 to schedule a meeting.

